



Programme: D. Pharm
Course: Community Pharmacy & Management
Course Code: ER20-22T
Enrolment No: _____

Full Marks: 80
Time: 3 Hrs.

Section I

1. **Objective type questions. Answer all questions.** **1 x 20 = 20**
- i. In which year the first drug enquiry committee was appointed in India?
a. 1935 b. 1947 c. 1945 d. 1930
 - ii. Following are the factors contributing to non-complaints, except....
a. Multiple drug therapy b. Frequency of administration c. Cost of medicines d. Self-medication
 - iii. Which one of the following categories of drugs should not be stocked in Pharmacy?
a. Schedule H1 drugs b. Narcotics c. Banned drugs d. OTC drugs
 - iv. Which one of the following terms best explain the total cost required to hold the inventory?
a. Conversion cost b. Purchase cost c. Production cost d. Carrying cost
 - v. Which one of the followings is an advantage of inventory monitoring?
a. More shelf space needed b. There is risk of diversion
c. Decrease in tying up of capital d. Increase in expired products
 - vi. Which one of the followings is considered as excellent stock turnover rate?
a. 8 b. 4 c. 7 d. 2
 - vii. The following factors are considered while deciding the reorder quantity; except...
a. Space available for storage b. Previous consumption data c. Lead time d. Safety stock
 - viii. Supply of drugs specified in schedule H1 shall be recorded and records shall be maintained for how many years?
a. One year b. Two year c. Three year d. Four year
 - ix. Find out the wrong statement about the cash book.
a. Cashbook is recorded in chronological order b. Cashbook is neither journal not ledger
c. Primary goal of cashbook is to manage cash efficiently d. Balance is cash in hands
 - x. According to good dispensing practices which one of the following be followed while receiving prescription?
a. Asking the patient to stand in a queue b. Asking patient to hand over the prescription and wait outside
c. Friendly welcome with smile and feeling of caring d. Asking the patient to come after lunch hours
 - xi. Which of the following should be mandatory information mentioned in a dispensing label
a. Drug active ingredient b. Inactive ingredient c. Directions for use d. All of the above
 - xii. The various to the patient counselling include; except.....
a. Patients lack of interest b. Lack of privacy and trust c. Polypharmacy
d. Financial disincentives to pharmacist
 - xiii. For grant of license for wholesale or distribute drugs from a motor vehicle in which form the application be made?
a. Form -19AA b. Form -19 c. Form 19A d. Form 19C
 - xiv. Community pharmacist selects the most reliable supplier on the basis of following factors; except...
a. Reputation of supplier's in the market b. Absence of regulating issues
c. Experience of fellow pharmacist d. Financial soundness of supplier's
 - xv. After receiving the supplies from wholesaler while checking it, which of the following documents is use for verification?
a. Invoice b. Demand register c. Order list d. Last 24 hours usage
 - xvi. How long the records of all sales and purchases of narcotics drugs and psychotropic substances be maintained by community pharmacist?
a. Two years b. Three years c. One years d. Four years
 - xvii. Which one of the following is not a controlled substance?
a. Pethidine b. Atropine c. Cocaine d. Heroine
 - xviii. Except the one from amongst the following are true in case of pharmacy auditing.
a. Establishing positive relationship with customers b. Prevent occurrence of common errors.
c. Improve credibility of business d. Useful for better planning and budgeting
 - xix. Which one of the following is not a function of accounting?

- a. Prevention of errors and frauds
 - b. Raise the funds for business
 - c. Summarization of transaction
 - d. Control of financial policy
- xx. Community pharmacy customers expect the followings; except ...
- a. Knowledge about drugs and other products
 - b. Speed and accuracy
 - c. Personal service
 - d. Discounts in bill

Section II

2. **Short Answer type questions. Answer any ten.** **10 x 3 = 30**

- a. Write short note on the concept of “Community Pharmacy Practice”.
- b. Elaborate the counselling points for Diabetes.
- c. Elaborate the factors deciding the Order list.
- d. Write in brief about “Banks” as a source of finance.
- e. Explain the consequences of non-compliance.
- f. Describe the components of the prescription.
- g. Write a note on mHealth.
- h. Describe different types of communications.
- i. What is inventory? Describe the importance of ‘inventory control’.
- j. Describe the effects of poor or no patient counselling.
- k. Explain the term medication history.

Section III

3. **Long Answer type questions. Answer any six.** **6 x 5 = 30**

- a. Discuss the concept of “Good Pharmacy Practices”.
- b. What strategies can be adopted to overcome the barriers in patient counselling?
- c. Explain the importance and procedure of measurement of blood pressure (BP) as a health screening service provided in Community Pharmacy.
- d. “Self-medication patterns vary among different populations and are influenced by many factors”. Elaborate the statement.
- e. Explain briefly the development of the pharmacy profession in India.
- f. Write an essay on, “Interactions of pharmacists with other healthcare professionals”.
- g. What is a prescription? Describe the parts of the prescription.
